TATA MOTORS **Connecting Aspirations**

"One must forever strive for excellence, or even perfection, in any task however small, and never be satisfied with the second best" – JRD Tata







CII National Award for Excellence in Energy Management 2023: Tata Motors Passenger Vehicles Ltd, Pune **Chikhali Unit**







Team TMPVL Pune

Presenting Team :

Anand Lapalkar (DGM Technical Services) Arjun Mahajan (DGM Manufacturing) Arani Roychaudhary DGM Strategy Manoj Cherian Senior Manager - Operations

Mentor :

Abhay Kulkarni(General Manager - Operations)





- Company Profile
- Energy Data
- Benchmarking
- ENCON Project in past 3 years'
- Innovative Projects (IOT 4.0)
- Utilization of Renewable Energy
- Waste Utilization Management
- **GHG** Inventorisation
- Green Supply Chain Management
- Team Work, Employee Involvement and Monitoring
- **Learning from CII Energy Award Program**



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Company Profile

- **Part of Tata Group founded by Jamsetji Tata in 1868.**
- Tata Motors is among the world's leading manufacturers of automobiles
- We believe in 'Connecting aspirations' by offering through innovative mobility solutions that are in line with customers' aspirations







Car Plant, Pune Pune Car Plant was set-up in 31 months

- Car Plant area : 214 Acres
- □ Construction started March 1996
- Completed April 1998
- Plant capacity 25 K / Annum (@ Start) ~ 295 K / Annum (Now)

Cost – 1700 Cr Equipment's:

- Nissan Plant Engine assembly and testing , Weld and Paint shop conveyors , Paint shop equipment.
- Ford plant in Australia 3 machining lines were purchased, modified to suit Tata requirements.





Winning Proactively and Sustainably

TATA MOTORS Connecting Aspirations



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TMPVL Pune Plant Layout



Process Flow

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Plant Objective: Vision, Mission, Values

TMPV										
Mission										
We innovate mobilit	We innovate mobility solutions with passion to enhance quality of life									
	Vision									
 By FY 2024, we will be consistently winning 1) Delivering superior 2) Driving sustainabe 3) Exceeding custon 4) Creating a highly 	ecome most aspirational India auto brand, by: or financial returns, le mobility solutions, ner expectations, and engaged work force									
	Values									
Be Bold :	Risk & Agility									
Own it :	Empowered & Owner's Mindset									
Solve Together :	Accountable & Collaborate									
Be Empathetic :	Diversity & Customer Delight									

Pune Plant Objective

To be **Centre of Manufacturing Excellence by 2024**:



Zero Safety Incidences

Benchmark Quality Products



Lowest Cost of Manufacturing

Exceed Market Delivery Expectations

Creating a Highly Engaged Work force



Sustainable Plant Operations

Vision Pune Plant - Centre of Manufacturing Excellence

Strategic Focus



Sustainable Development is key focus area through various Energy Conservation drive

D Energy Data

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Production Data



Production ramp-up in spite of Covid 19 Pandemic and Semiconductor shortages

Energy Mapping



Focused Area is Paint Shop and Compressor House

TMPVL Pune Plant ENCON Strategy



Energy Data

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Continuous reduction in Specific Energy power (~ 16% Y-o-Y) and Thermal Energy fuel @ 20 % Y-O-Y.

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Benchmarking

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Benchmarking (Competitor, Global and National)

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At par with Benchmark (Global & National Auto OEM's)



Summary of Energy Saving Projects executed in past 3 years





~ 25 Crores saved through various ENCON Projects and savings are in recurring nature

List of RE and ENCON Projects : FY 2022-23

TATA MOTORS Connecting Aspirations

#	Shop	Equipment	Description of work	Saving expected in KWh / year	Investment in Rs. Lakhs	Target Completion Month	Power Tariff impact in Rs./ KWh	Cost Saving in Rs. Lakhs	Reduction in TCO@e / year	Project Mode
1	Plant Level	9.4 MWp Solar	OPEX based 9.4 MWp Solar plant installation	13160000	0	Dec 22	4	468	10396	Lease
2	Press / Weld / J1 to J7 / JLR	LED lighting	OPEX based LED lighting installation	1860000	0	Dec 22	9	167	1469	Lease
3	Compressor house	IFC system	Effective Pressure controlling	501875	30	Mar 23	9	45	396	CAPEX
4	Compressor house	Compressor	System optimisation, new compressor installation	3300000	800	Feb 23	9	297	2607	CAPEX
5	Paint Shop	Paint Kitchen Pump	Conversion of pneumatic pumps to electrical	2064381	887	Jan 23	9	186	1631	CAPEX
6	Paint Shop	VFD	VFD installation across equipment - 40 nos	7277700	230	Dec 22	9	655	5749	CAPEX
7	TCF 1	Air supply plant - 6 nos.	Use of EC motor to ASP blower of 90 KW	972000	180	Jan 23	9	87	768	CAPEX
8	Engine Shop	Air supply plant - 2 nos.	Use of EC motor to ASP blower of 90 KW	324000	60	Jan 23	9	29	256	CAPEX
9	Engine Shop	Air supply plant - 1 nos.	Use of EC motor to ASP blower of 37 KW	81000	15	Mar 23	9	7	64	CAPEX
10	TA Shop	Air supply plant - 3 nos.	Use of EC motor to ASP blower of 90 KW	486000	90	Mar 23	9	44	384	CAPEX
11	TA Shop	Air supply plant - 3 nos.	Use of EC motor to ASP blower of 37 KW	243000	45	Feb 23	9	22	192	CAPEX
12	JLR Engine	Air supply plant - 3 nos.	Use of EC motor to ASP blower of 15KW	60000	30	Feb 23	9	5	47	CAPEX
13	PVBU offices	Remote controlled ceiling fan	Supply and installation of Remote controlled fan - 500 nos	60000	18	Jan 23	9	5	47	CAPEX
14	JLR Engine	Adiabatic chiller	Adiabatic Chiller for Voltas & Dainkin - 2 nos	63000	9	Jan 23	9	6	50	CAPEX

Total Investment needed in Rs Lakhs	2394
Total Saving expected in Rs. Lakhs /	2025
year	2025

24K Tonnes of Co2 Reduction planned through RE & ENCON Projects in FY 23

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TML PV Pune (Chikhali) Plant - List of Energy Conservation Efforts during year 2020-2021

Sr. No.	Description of Energy Consrvation Efforts / Encon Activity	Annual Saving in Lakh KWh	Annual Savings in GJ due to kwh savings	Fuel Savings SCM	Annual savings in GJ due to fuel savings	Annual CO ₂ Reduction in tCO ₂ e	Annual Saving Rs. in Lakhs	Investment Rs. In Lakhs	
1	Migration from Conventional lighting to LED lighting in complete TCF shop	6.23	2243	0	0	510.86	50.8	Opex based leased rental	
2	Migration from Conventional lighting to LED lighting in paint shop	8.00	2880	0	0	656.00	65.3	Opex based leased rental	
3	Compressed air reduction in Engine shop from 349CFM to 138 CFM								
4	Compressed air reduction in TA shop 357 CFM to 227CFM								
5	Compressed air reduction in X1 BIW shop 357CFM to 219 CFM	10.04	5882	0	0	1339.88	133.3	8.0	
6	Compressed air reduction in J block	16.34							
7	Compressed air reduction in paint shop from 312 CFM to 205 CFM								
8	Compressed Air leakage reduction in TCF shop from 445CFM to 195CFM								
	Air leakage reduced from 15.63 percent to 8.82 Percent								
9	Installation of HVLS fans	1.07	385	0	0	87.74	8.7	25	
	Total - PV Pune(Chikhali) Plant	31.64	11390.40	0.00	0.00	2594.48	258.18	33.00	

List of RE and ENCON Projects : FY 2020-21

Sr. No.	Description of Energy Consrvation Efforts / Encon Activity	Annual Saving in Lakh KWh	Annual Savings in GJ due to kwh savings	Fuel Savings SCM	Annual savings in GJ due to fuel savings	Annual CO ₂ Reduction in tCO ₂ e	Annual Saving Rs. in Lakhs	Investment Rs. In Lakhs
1	HVLS fans	0.57	205	0	0	46.74	4.6	30
2	Chiller Unit Installation at Paint Shop, PVBU Pune	8.22	2959	0	0	674.04	65.8	42
3	LED highbay lamps (480 nos. in TA & Engine shop)	5.20	1872	0	0	426.40	41.6	0
4	LED street lights (80 nos.)	0.26	94	0	0	21.32	2.1	0
5	LED highmast lamps across PVBU plant (135 fitting - 15 high mast)	2.84	1022	0	0	232.88	22.7	0
6	LED tube lights at TA & Engine shop	1.40	504	0	0	114.80	11.2	0
7	Compressed air leakage reduction	15.00	5400	0	0	1230.00	120.0	0
8	Godrej AC units in J block	8.00	2880	0	0	656.00	64.0	7
9	Compressed air piping modification in engine and TA shop	4.38	1577	0	0	359.16	35.0	0.8
10	Paint Shop optimization by managerial control of Top Coat ASU/Exh booth frequency.	0.85	306	0	0	69.70	6.8	0
11	Paint ShopTopcoat running time optimization.	1.00	360	0	0	82.00	8.0	0
12	Paint Shop Switching off the wax booth exhaust by providing almonard fans in polishing area.	0.75	270	0	0	61.50	6.0	0
13	GMN spindle drives Kept off in B shift in Engine shop	1.08	389	0	0	88.56	8.6	0
14	Ingersoll Henry coolant system to be run on single coolant pump in engine shop	0.90	324	0	0	73.80	7.2	0
15	Use of Gehring machine for 4 cylinder block honning in engine shop	1.00	360	0	0	82.00	8.0	0
16	SC 1 Furnace kept at 760 deg for 2 days a week and 8 days in month in Hard Shop of TA area	0.75	270	0	0	61.50	6.0	0
17	Optimization in running hours of Zest Closure Pump House of Weld shop done	0.82	295	0	0	67.24	6.6	0
18	Paint Shop replaced conventional tube lights with LED tube lights - 1500 Nos.	1.18	426	0	0	96.97	9.5	0
19	Paint Shop Installation of new CED oven.	2.40	864	157894.7	5760	323.14	73.2	0
20	Paint Shop - increased load of Incinerator & optimized running time.	0.00	0	78947.4	2880	161.57	27.0	0
	Total - PV Pune(Chikhali) Plant	56.60	20376.94	236842.11	8640.00	4929.32	533.82	79.80

Energy Saving Projects

PVBU Plant – HVLS Fan Installation



Shop - Across All shop in PVBU, Chikhali

Equipment Details - HVLS Fan

Process Change

unit

Earlier 750mm Almonard air circulator was in use for air circulation purpose inside all shop. 40 nos. of HVLS fan was installed as against 750 Air circulator

Details of Energy Saving Achieved



VFD Installation Project Across Plant (Qty-110)



Shop - All Shops Across PVBU, Chikhali

Process Change

Most of load across all shops in PVBU plant were operating with less optimization. In Phase 1, 66 nos. of drives were converted on VFD mode for efficient optimization and remaining in phase 2.

Details of Energy Saving Achieved



Energy Savings IC Unit at Compressor House



Energy Savings Projects with Focus on Consumption Reduction

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Sr.No.

2

4

Slide No: 23

Energy Saving Kaizen

Enei	rgy Saving KAIZEN	S	
		Shop/Area : Logine Shop	Date : 025/05/2021
Line/Starion : E Block petrol tri	m line	Knisen by Mr. Samberpaleshamkle, Mr. : Evanat Ghule	S.I. Johlmude - Mr. foizon Siddliqui.
llefo	re Katren	Afte	e Kalzen
We used compressed air fit house in all three shift and block closure, and E Bloc shift. So C shift power req booked on PVBU (§, 500)	om E Block compressor also on Sunday working , k running in only A and B aired to run compressor was awh/day	To avoid compressed air loss compressor , and we used this , block closure .Sunday work running.	es we installed portable s portable compressor in C shift ing and when F Block is not
	P		
Power debil on an	rins shop of 500 lowh/day	Zero priver debis as par	uahls compression installed
Powar-Gebil on en	efine obop (#, 1909) lewbeday	Zero pover dabis as por Shoo/Area : Envine shoo	anhle compressor installed.
Forer Sebil on an Valuen Sheet Joe/Station : Engine shop – Cylinder bi	cine shop \$7,509 keshrday ock line – Makino Machines	Zero pover dabis as por Shop/Area : Engine shop Date: Feb/20	anhis compressor installed
Forest Selvice on Kaizan Shevt Une/Station : Engine shop – Cylinder bi Operation	cine stop și, 500 kestrday ock line – Makino Machines Problem	Zero pover dabis as por Shop/Area : Engine shop Date: Feb/20 Measures Taken	Results
Executed at the second	eine eben (K. 2011 keebelaar ook line – Makino Machines Problem Panel AC and Oil cooling units of makino machines were getting on along with mains power ON. Panel AC-1KW, Oil Cooler – 3KW	Zero privat debits as pur Shop/Area : Engine shop Date: Feb/20 <u>Measures Taken</u> Panel AC and Oi cooler units Interfactace with machine control ON.	Results Results 1. Power cost saving of 11520 Rs / Year due to panel AC 2. Power cost saving of 34500 RS / Year due to oil cooler
Enver debit on er Keizen Sheet Une/Station : Engine shop – Cylinder bi Operation Machining of cylinder block and bead on makino machines. Tatal 8 machines Panel AC II	eine eben (K. 509 Keebelaa) ook line – Makino Machines Problem Panel AC and Oil cooling units of makino machines were getting on along with mains power DN. Panel AC-1KW, Oil Cooler – 3KW Interlock with Control O	Zero privar debits as pun Shop/Area : Engine shup Date: Feb/20 Measures Taken Panel AC and Oil cooler unite Interfackad with machine control ON.	Results Results 1. Power cost saving of 11520 Rs / Year due to panel AC 2. Power cost saving of 34500 RS / Year due to oil cooler
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Executed bit on an Kaisan Shout Une/Station : Engine shop – Cylinder bi Operation Machining of cylinder block and head on makino machines. Tatal 8 machines Panel AC In Former and the second	etne ebeg 20 200 technolog ock line – Makino Machines Problem Panel AC and Oil cooling units of makino machines were getting on along with mains power ON. Panel AC-1KW, Oil Cooler – 3KW Interlock with Control O	Zere primer debis as pur Shop/Area : Engine shop Date: Feb'20 Measures Taken Period AC and Oil cooler unite Interfactors with machine control ON. N M M M M Oil cooler 3 KW	Compressivite called

Energy savi	ng KAIZENS on sho	p	floor						
	Shupe/Arez : Engine Shop Date : £3/06/2024								
Line/Station : E Block petr	ol trim line	К	aleen by- Mr. Dday Malyzonkar and	learn					
	Before Katoon	- 33	A	dter Kamen					
Petrol Trim Line Incor Column No 27, E2 Be energy meter for petro	Petrol Trim Line Incoming Supply From P.P.NO 32.2 Column No 27, E2 Before there is no any separate energy meter for petrol trim line			te energy meter for petrol trim h energy consumed by petrol e reading on daily basis.					
AT BERRY TE DU TE BUT HE			ACT OF						
No netural measures	mat of Power consumption possible		Shaftwise power consumption mos	nitoring started with use of Energy Meter					
Kaizen Shoet		Sho	p/Area : Engine shop						
Line/Station : Engine shop - Washing m	achines	Dat	e: Implementation started from J	une'20 onwards					
Operation	Problem	Measures Taken Results							
Washing innchines evolution media temperature required for process is 50 deg	Larlier electrical heaters were used to heat coolant media which are being converted into NG heating. NG price is Rs 43 / kg and also NG system requires lot of maintenance	Col dev sue 7 m is s	e washing media is eloped and implemented casefully on 2 machines. Reat iachines are WIP, NG supply topped for the 2 machines	 Power cost saving due to change over from electrical to NG system is 34.28 Rs / Eq car NG fuel cost saving due to old washing media is 21.5 Rs / Eq Car 					
Electrical Heating	NG heating		Cold Washi	ng media – Strub 1921					
	Cost saving: 12	.91	.acs / Year						

Employee Engagement through Kaizen drive for ENCON

Energy Saving Kaizen

Power SAVING TEAM-Ganesh Ka	pse, Amol, Bhalekar, Phalke	Shop : TCF Shop		Power SAVING TEAM-Ganesh F	Capse, Amol, Bhalekar, Phalke	Shop : TCF Shop		
Line/Station : All Lines		Date : Mar-22 – Apr-22	ar.	Line/Station : All Lines		Date : Mar-22 – Apr-22		
Operation	Problem	Measures Taken	Results	Operation	Problem	Measures Taken	Results	
High rating 90kw <u>qty</u> 6 <u>nos</u> , ASPs START/STOP control is provided at central location with indication to switch off as per requirement (Other than timer set duration)	ASP remaining ON and physically person was to arrange to send to stop ASPs at location. ASP was remaining ON during non productive hour. Hence total consumption during such non productive his was- 150kwh per day	 Centrally controlling and Monitoring indicating panel is fixed to ensure ASP running status. And can be made OFF immediately from centre. 	Daity Saving on ASP timer control – 150 kwhiklay. Daity Saving In 5: 1273/- Monthly saving Rs 1273/- Monthly saving Is and per car basis saving is 0.5 kwh per car	High rating 90kw Qty 6 nos. ASPs are provided with timers to switch off the ASPs automatically during break times and at the shift end	ASP remained ON during break time. ASPs required to be switched OFF manually. Till then ASP remained ON during non productive hour. Hence total consumption during break time was-1350kwh per day	Timers are provided for each ASPs with set time duration of each break time in a day	Daily Saving on ASP timer control = 1350 kwh/day. Daily Saving in Rs. 10523/- Monthly saving- Rs2.7 Lac and per car basis saving is 1 kwh per car	
BEFORE	KAIZEN	AFTER	KAIZEN	BEFORE KAIZEN		AFTER KAIZEN		
PHYSICALLY PERSON HAD TO	GO	and the second sec		MANUAL CONTROL TO STAF	RT AND STOP ASP			
TO START AND STOP ASP.								

Kaizen No : 51			6hop/Area : X4 BIW				
Line/Station : - X4 PUMP	HOUSE		Month : APR-22				
Operation	Problem	Root Cause	Measures	Taken	Resu	lts	
Water circulation for cooling of equipment	High power consumption.	Not considered during initial design.	Modified water tank o - internally connected tank. Hot water pumps mac Rainy & Winter Seaso	of cooling tower d with Hot water de OFF during ons.	 Reduction in consumption kWh/Day. Equipment li 	Power n by 105 ife improved.	
	BEFORE KAIZEN		AFTER KAIZEN				
COLD WATER TO SHOP FROM S	HOT WATER		то знор	COLD WATER FROM SHOP	HOT WATER	10 10 10 10 10 10 10 10 10 10 10 10 10 1	
Separate tank fo	r Cooling & circulation	purpose.	Circulation & Cooling water tank connected internally. Hot water				

Employee Engagement through Kaizen drive for ENCON

Compressed Air Leakage Reduction Initiative



	COMP. AIR REDUCTION ACTION PLAN & AIR LEAKAGES RECTIFICATION STATUS									
Sr.no.	Action Plan for Leakage rectification	Leakage points Arrested till date	Prevoius leakage in Cfm as per leakage test on 1/3/22	Target leakage reduction after rectification to achive goal (Tentative)	Achive reduction after rectification Leakage test done on	Status	Target Date.			
1	TCF-1 Shop leakages identified & rectified		113 cfm	100cfm	113 cfm	Con	npleted			
2	TCF-2 Shop leakages identified & rectified		97 cfm	50cfm	97 cfm	Leakage	rectification WIP.			
з	Engine Shop leakages identification & rectification ,Further WIP.		73cfm	80 cfm	73cfm	Con	npleted			
4	Transaxel Shop, leakages identification & rectification done		97 cfm	95 cfm	97cfm	Con	npleted			
7	Weld-X1 shop leakage identification & rectification	169	195cfm	100 cfm	195cfm	WIP	13-04-2022			
8	Press shop leakage identification & rectification		73 cfm	80 cfm	73cfm	Con	npleted			
9	Paint shop leakage identification & rectification	220	150 cfm	125 cfm	150cfm	WIP	15-04-2022			
10	Q-5 leakage identification & rectification	151	186 cfm	100 cfm	166cfm	WIP	19-04-2022			
11	X-451 leakage identification & rectification	14	113 cfm	100 cfm	105cfm	WIP	20-04-2022			
12	Air leakage test planned on 24/04/2022 at plant level to identify effectiveness.									

	Summary of Compressed Air Leakage Identification & Rectification work at Car Plant										
Shop Name	TOTAL POINTS	Number of points Identify	Number of points Arrested	Pending Points	Remarks						
Engine Shop	685	685	685	0	5 th round of leakage rectification completed						
TCF Shop	905	905	905	0	5 th round of leakage rectification completed						
New TCF	105	105	105	0	4 th round of leakage rectification WIP						
Transaxle Shop	580	580	565	15	5 th round of leakage rectification completed						
Weld X-1 Shop	1480	1480	1457	23	5 th round of leakage rectification WIP						
Press Shop	52	52	52	0	5 th round of leakage rectification completed						
Paint Shop	1556	1556	1538	18	5 th round of leakage rectification completed						
Q-5	734	734	718	16	5 th round of leakage rectification WIP						
X-451	202	202	202	0	5 th round of leakage rectification WIP						
J-5 to 8	705	705	685	20	5 th round of leakage rectification WIP						
J-1 to 3	385	385	357	28	5 th round of leakage rectification_WIP						
Till Date Total points rectified	7389	7389	7269	120	Leakage reduction till date 8.68 % = 1215 cfm						

Air Leakages reduced from 11% to 8%



Electric Pumps: M/s Graco vs M/s Durr



Confederation of Indian Industry



Left and right run is converted directly into vertical movement. Only a few power transmitting components necessary Compact Design

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> Rotary is converted Into horizontal linear motion. More power transmitting parts

Both types of motors requires a method to convert the rotary motion of the motor to the linear reciprocating motion of a positive displacement piston

pump



Control Architecture & Safety



Confederation of Indian Industry





Scope of work





Conversion of Existing Pump to Electrical 2. Conversion of Agitator to Electrical 3. Replacement of Mechanical BPR to Pneumatic BPR
 Modification of Existing Tank Lid to accommodate the agitator and sensors 5. IOT enable 6. Stand by one set up & one Motor. 7. In put supply will be provided by TML to Control Panel with power back up.

Motor Technology (Graco)



Why choose brushless DC motor drive

- Brushless DC motors (BLDC) are much smaller in size and weight than AC motors for any given power stage.
- Brushless DC motor (BLDC) has good starting performance, stable drive and low heat generation
- The brushless DC motor (BLDC) responds quickly to changes in system torque and maintains a constant torque output at low or even zero speeds, helping users to easily and efficiently build the constant voltage self-balancing mode required by the coating system.
- No need to purchase a variable frequency controller (VFD) and an electronic program card to control the speed and torque (flow and pressure) like an AC motor, saving investment and making it easier to use.
- There is no need to install an overflow valve on the paint supply line like an AC motor, no work is done, and unnecessary paint cutting is reduced.
- The energy efficiency of brushless DC motors (BLDC) is 25% higher than that of AC AC motors.



VFD less technology, Brushless DC motor with 25% higher eff. Than AC motor

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Apple to Apple Comparison



Confederation of Indian Industry

#	Lever	M/s Graco (USA) by Patvin	M/s Durr (Germany) by Durr India	Remarks
1	Make / Type / Model Pump Volume / stroke Flow rate @ 20 Cycle/min Max Pump Pressure Electric Motor Type Motor Power Foot Print W x D Weight	E-Flo DC 2000 2000 CC 40 LPM 17.9 Bar BLDC Servo with Encoder 1.5 Kw (2HP) 450 x 518 mm 112 Kgs	HPE 800 800 CC 16 LMP 21 Bar AC Induction Motor 1.5 Kw (2 HP) 1094 x 290 mm 188 Kgs	Graco Pump flow max is at 20 Cycles/min, while Durr Pump can work up to 40 Cycles/min hence can supply up to 32 LPM with optimized movement of cam mechanism for constant flow and no pulsation.
2	Technology	Advanced BLDC Technology is 25% more efficient than AC induction Motor > Motors are Maintenance free > Faster response to change in Pressure & flow requirements because of Permanent magnets in the motor rotor > It Uses Encoder feedback providing precise control of torque and speed, hence better Flow and pressure control > Does not require VFD, More Efficient, Reduces power consumption and heat generation > Can generate full torque at zero speed, hence can be used for dead-end systems like Solvent and Hardeners > Graco Motor can generating More O/P Pressure with less power consumption compared to similar rating AC induction Motor	 > Motors are controlled with Energy efficient variable frequency drives. > Motors are maintenance free and Low startup power demands that also protect components on the receiving end > Fast response to change in pressure and flow with continuous monitoring, Controllable starting current levels and acceleration > High durability and longer life spans, optimized cam movement uniform flow and pressure. > Capabilities for multi-phase configurations > High range of usable frequency area/operation area 10 - 80 Hz , 5 - 40 cycles / min > Parts coming contact with Fluid are optimized for low-shearing flow without 	As mentioned

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Connecting Aspirations

Apple to Apple Comparison



Confederation of Indian Industry

#	Lever	M/s Graco by Patvin	M/s Durr	Remarks
3	Safety	FM, Atex, IEC, EN, TIIS, KEC, CE approval > Completely safe with Motor Voltage, Current & Temperature monitoring > All communication with safest Optical fiber network	Atex approval ATEX Ex II 2G IIA T4, DIN EN ISO 12100, DIN EN 1127-1, DIN EN 13463-1, DIN EN 809, DIN EN 12162, IEC, CE approvals. > Completely same with current, voltage and temperature monitoring. > Communication to main fail safe PLC.	Compliance
4	Services / Maint	 > Graco Pumps has less mechanical moving parts hence more reliable and Maintenance free over longer run > Due to divorced design, pump / motor individually can be opened and repaired 	 > Less moving parts, Modular and easy to maintain pump design enables fast changes of wearing parts e.g. mainly seals > Wear less pistons with ceramic coating.(Ref presentation) > Gap-free pump connection in combination with reliable technology of Eco Tube fittings. > Indicator is provided in the Pump to monitor the seal leakage . > Pump doesn't need any Lubrication 	Low maintenance
5	Integration	E-Flo DC has embedded intelligence to deliver a target pressure or flow rate without an integrator program > Stand Alone Pump with BPR Controller is sufficient to achieve Local as well as Remote Automation > Further IOT & Industry 4.0 Integration is available with ALL Graco Architecture & Warranty > Pump has LOCAL CONTROL as well, can manage and update flow/pressure set points without additional integrator support > Integrated Runaway Protection & Password protected pump settings > Can easily switch between Production & Non-Production	The Eco Pump HPE is suitable for handling fluids like water- and solvent-borne paints and the corresponding purging material With an inside shaft seal this Eco Pump HPE is specially designed for ring pipe systems as well as transferor- or paint supply pump. > IIOT & industry 4.0 integration is available (through PLC) and configuration can be done based on customer's system configuration and is optional. > System will be configured and run in standby and production and non-production mode (automatically) in which individual prameters can be set and monitored. > easily switch over to assigned modes like production, non production.	As mentioned

Apple to Apple Comparison



#	Lever	M/s Graco by Patvin	M/s Durr	Remarks
6	Trial feed back (Trial conducted for 15 days)	No any abnormality observed More Vibrations observed than M/s Durr Pump Serge suppressor required No noise < 64 DB Sufficient flow rate, no starvation observed Good service support during trials Pump got tripped because of power fluctuation No any safety incidence happened	No any abnormality observed Less Vibrations observed Serge suppressor not required No noise < 64 DB Sufficient flow rate, no starvation observed Good service support during trials Pump got tripped because of power fluctuation No any safety incidence happened	Both Pumps trials successfully done
7	Delivery	16 – 20 weeks	16 – 20 weeks	Can be negotiated
8	Investment & ROI			M/c Purchase to evaluate based on final negotiations
9	BOT option (Built, Operate, Transfer)	Available, Ownership will be transferred after 5 Years.	Available, Ownership being transferred once equipment is commissioned	M/c purchase/Finance to evaluate with financial perspectives
10	Continuous power with power Back up	Applicable	Applicable	CPED to make a provision for Power back up, Investment to be worked out & considered

Power back up thru Gen set or Power Bank to be considered, in TML scope

CFT & Recommendations



#	Name	Department		
1	Anand Shinde	TS		
2	Anand Lapalkar	TS		
3	Ranjitsinh Yadav	Mfg		
4	Davinder Singh	Mfg		
5	Pramod Patil	TS		
6	Ashok Pote	Safety		
7	Narayan Katve	M/c Purchase		
8	Rahul Patil	Finance		
9	Chudaman Zamare	Fire Security		
Facilitated by Head ME				

CFT

Summary - Comparison

#	Levers	M/s Graco	M/s Durr
1	Safety	At Par	At Par
2	Technology	Best	Better
3	IOT enabled	Yes	Yes
4	Maint free Warrantee	5 yrs.	5 yrs.
5	Quality	Best	Better
6	Productivity	Best	Better
7	Cost (m/c purchase to check)		
8	Services	Pune based	Pune based
9	Spares	For 10 yrs	For 10 yrs
10	Installations	FIAPL RJV, M&M Chakan, MG Motors, MSL Gurgaon	Trial pump at MSL Gujrat VW, Skoda, Audi at Europe, JLR UK

Based on Safety, Technology, Quality & Cost decision to be taken

TATA MOTORS Connecting Aspirations

Electric pumps : By Graco USA







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Slide No: 36


Electric pumps: by BINS, Japan



Confederation of Indian Industry





Screen Shot showing -detailed status of one Channel Graph shows historical data 20L/min increase in flow rate.

TATA MOTORS Connecting Aspirations

Investment, ROI & Results Achieved



Confederation of Indian Industry

Electric PUMP ROI Calculation work out		
Basic Details	Description	Unit
No of Systems (Pump + Agitator)	23	nos
Energy Rate	8.10	Rs / KWH
CFM to KW Conversion for Pneumatics	0.19	Constant
Production Hrs	8,760.00	Hrs
3000 CC Pneumatic Pump Annual Operating Cost	Description	Unit
Single Pump Air Consumption in CFM	15.00	CFM
Single Pump Air Consumption in CFM (80% Efficiency)	18.00	CFM
Single Pump Air Consumption in KW	3.42	КW
Total Pump Air Consumption in KW	78.66	кw
Total Power Consumption	689,061.60	кwн
Total Cost	5,581,398.96	INR
Pneumatic Agitator Annual Operating Cost	Description	Unit
Single Agitator Air Consumption in CFM	12.00	CFM
Single Agitator Air Consumption in CFM (80% Efficiency)	14.40	CFM
Single Agitator Air Consumption in KW	2.74	KW
Total Air Consumption in KW	109.44	KW
Total Power Consumption	958,694.40	KWH
Total Cost	7,765,424.64	INR
Electric Pump Annual Operating Cost in Non-Production / Flow Mode	Description	Unit
Single Pump Power rating in KW	1.50	KW
Total Production Hrs for Flow Mode (70% Time)	6,132.00	
KW Consumption in Flow Mode (40% Power, 70% Time)	0.60	KW
Total Pump Power Consumption in KW	13.80	KW
Total Power Consumption (40% Power, 70% Time)	84,621.60	KWH
Total Cost	685,434.96	INR
Electric Pump Annual Operating Cost in Production / Pressure Mode	Description	Unit
Single Pump Power rating in KW	1.50	KW
Total Production Hrs for Pressure Mode (30% Time)	2,628.00	
KW Consumption in Flow Mode (80% Power, 30% Time)	1.20	KW
Total Pump Power Consumption in KW	34.50	KW
Total Power Consumption	90,666.00	KWH
Total Cost	734,394.60	INR
Electric Agitator Annual Operating Cost	Description	Unit
Single Agitator Power rating in KW	0.37	KW
Total Agitator power Consumption in KW	14.80	KW
Total Power Consumption	129,648.00	KWH
Total Confidential, rata Motors Limited	1.050.148.80	INR



Actual Pump CFM	
Actual Agitator CFM	
Electric Pump Measured KW	
Electrical Agitator KW	



Electric Pump ROI Work out				
Saving & Investment ROI Calcula	tion			
Total Pneumatic Annaul Operating Cost	13,346,823.60			
Total Electric Annual Operating Cost	2,469,978.36			
Total Annual Operating Cost Saving with Electric	10,876,845.24			
Monthly Saving	906,403.77			
Total Investment Cost for this Project	55,000,000.00			
Payback In Years	5.05			

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Uniqueness of the project and take away for audience/company from the project



- New Technology Adaption
- First Time Migration in Brown Field Project (Running Paint Shop)

Innovative Projects : Smart Control of Solar Energy Utilization







Utilisation of Renewable Energy sources in TMPVL





Year	Total RE	Total Energy	% RE Share
FY20-21	13285	62756	21%
FY21-22	17787	98083	18%
FY22-23	30385	120000	25%

PV Commitment towards Net Zero





- The suggested plan is developed based on current policies and regulations. With emergence of new procurement routes in the coming years, the plan may be
 revised to include more attractive technologies and procurement routes.
- · Project sizes may need to be finessed after detailed project output simulation, based on actual project location, design and efficiency of various components.

Procurement plan Procurem	- Maharashtra nent plan	- Chikhali						
Use green tariffs for 100% of power in FY 2023		2 Install a 18 MWp rooftop solar plant in FY 2023		3 Develop a 16 MW OA wind project in FY 2024	Develop a 32 MW OA hybrid project in FY 2026			
		Usable rooftop area	150,700 sq. m.		Configuration: 24 MW wind + 8 MW solar			
		 Estimated power output 	25 million kWh; 18% of power consumption in FY 2023	46 million kWh; 30% of power consumption in FY 2024	87 million kWh; 55% of power consumption in FY 2026			
		Gestation period	4 months	12-15 months	12-15 months			
		Metering arrangement	Behind-the-meter (no banking of power with the grid)	Captive or group captive model Explore both inter-state and intra-state options	Captive or group captive model			
Our recommendation: us	e for 10 months	Our recommendation: CAPEX model		Our recommendation: Captive model				
 Estimated cost 	INR 7.62/ kWh	Estimated CAPEX	INR 781 million	INR 1,280 million				
	(landed cost: INR 8.19/ kWh)	Investment returns	Project IRR: 30%	Project IRR: 23%				
		Alternative: OPEX model		Alternative: Group captive model				
		26% equity investment	NA	83 million				
		PPA tariff	INR 4.50/ kWh (landed cost: INR 5.18/ kWh)	INR 4.50/ kWh (landed cost: INR 5.83/ kWh)				
		PPA term	20-25 years	20-25 years				
Rationale		Rationale		Rationale	Rationale			
 Certainty of delivery of power and simple to execute; more cost effective than buying power on exchange 		 Lowest effective cost of power, minimal policy risk and attractive investment case for CAPEX model Simple design, construction and operation: outsource on a lumpsum basis to an experienced contractor Delay implementation until end of 2022/ early 2023 for module prices to stabilise at reasonable levels 		 Implement OA project in stages to reduce risk of surplus power generation Use captive model and intra-state OA to minimise risk Relatively simple design, construction and operation: outsource on a lumpsum basis to an experienced contractor 	 Evaluate project size and business model depending on evolving technology and policy landscape Increase contract demand to procure more open access power 			

RE 100 Journey Solar Power Enhancements





By FY 22-23, TMPV Pune Plant would be India's Largest Solar Plant inside the Manufacturing Plant Premises





- India's largest Car Port inaugurated on Aug-21
- Solar Power Generation
 9.7 MW @ Zero Capital investment (3.99 Rs/Unit)
- Lowest CO2 emission & water use in last 5 yrs
- 2700+ Tree Plantations under Green Initiative
- Lowest Compressed Air Leakage (23% to 8%)
- Zero Discharge Plant





Adopting Sustainable Methods



Solar Injected Block



India's Largest and World's Second Largest Solar Car Port

Media Coverage – 6.2 MWp RE Solar Project



India's Largest and World's Second Largest Solar Car Port

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Inclusion

TaMo opens

solar carport at Chikhali unit

The Times

of India

TATA MOTORS Connecting Aspirations

FY 21-22 : 3.0 MWp RE Solar Project Completed





India's Largest and World's Second Largest Solar Car Port

Media Coverage - 3.0 MWp RE Solar Project Completed in FY 21-22





India's Largest and World's Second Largest Solar Car Port

FY 23 Ongoing Solar Project : 9.4 MWp RE Solar Project





India's Largest and World's Second Largest Solar Car Port

Media Coverage - 7.0 MWp RE Solar Project Planned in FY 22-23



India's Largest and World's Second Largest Solar Car Port

PRINT

TATA MOTORS

Connecting Aspirations



- Benchmarking
- ENCON Project in past 3 years
- □ Innovative Projects (IOT 4.0)
- Utilization of Renewable Energy
- **Waste Utilization Management**
- GHG Inventorisation
- Green Supply Chain Management
- Team Work, Employee Involvement and Monitoring
- Learning from CII Energy Award Program

Pune- Zero Waste to Landfill

FY23:Pune –Zero Waste to Landfill FY24:Pune –Zero Waste to Landfill 2000 100% 2000 100% 90% 1800 1800 90% 80% 121% Increase in Co-processing/Recycling 1600 1600 80% 70% 1400 70% 1400 89% increase in compositing 1200 60% 1200 60% ₩ 1000 57% diversion from landfill ₩ 1000 50% 50% 1761 73 % reduction from Piggery 800 800 40% 40% 600 30% 600 **Zero Incineration** 30% 796 602 521 536 400 20% 400 20% 481 200 10% 10% 200 211 164 0 0 0 0% 0 0% Piggery/Biogas Landfill Composting Piggery/Biogas Coprocessing/Recycling Incineration Composting Coprocessing/Recycling Landfill Incineration

✓ Achieve Zero Waste to Landfill :Increase diversion rate from landfill (62 % to 86 %)

*Excluding Sheet Metal Scrap

Waste Utilization and Management @ TMPVL

Pune







Wind Energy



VFD Installation

TMPV Pune : FY26 Water Neutrality Roadmap



✓ Achieve Water Neutrality :Improve water ratio from 0.21 to 1.22 by FY26

JIIME

Tree Plantation Drive



2700+ Tree Plantations under Green Initiative



'Green' Plant Initiative



Water and Waste related projects in FY'23 of

TMPVL	FMPVL							
Water KPI Lever	Project description	PDC	Reduction Potential (m ³ /year)	Budget Required (INR, lakhs)	Status			
Reduce losses	Chikhali: Above ground water line replacement	Mar'23	150,000	84	CAPEX Budget available. Saving will accrue in FY24			
Reduce 1055es	Chikhali: Local overhead water tanks for JLR area	Dec'22	15,000	10	Support required under Rev Budget.			
Process	Sanand: VFD and IoT metering in water supply	Jun'22	5,000	4	Completed under Revenue Budget			
optimization	Sanand: Low-flow fixtures in canteen & toilets	Sep'22	2,000	4	Completed under Revenue Budget			
Rainwater Harvesting	Chikhali: Hydrogeological Survey	Sep'22		5.2	Rev budget is available			
Effluent re-cycling	Chikhali: Installation of Pre-filter	Dec'22	100,000	30	Trials underway; CAPEX Budget available.			
	Chikhali: STP up-gradation (Dedicated tube settler & UF module)		100,000	246	Decision depends on outcome of pre-filter trial			

Efforts towards becoming Water Positive Plant



- Energy Data
- Benchmarking
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GHG Inventorisation of TMPVL

TATA GROUP DIRECTIONS						
Base line for Net Carbon zero plan	 15%reduction in absolute CO2e emissions (Scope 1 + 2) from a [2020] baseline by 2025 35% reduction in absolute CO2e emissions (Scope 1 + 2) from a [2020] baseline by 2030 Net zero CO2e emissions (Scope 1+2+3) before 2039 					
Projection of Energy Consumption	Derived from Vehicle Production Plan till FY 29-30 and KWh/ vehicle					
Option available	 Exploring within plant solar roof top installation Exploring group captive or Open access power purchase Use of MSEDCL green power purchase with additional rate Encon Projects implementation 					
External Factors involved	Vehicle Production Govt Regulations					

TMPVL Pune : GHG Performance YTD Mar'23 , TMPVL

Pune

		2019-20		2020-21		2021-22			2022-23			
	Scope 1	Scope 2	Scope 1 + 2	Scope 1	Scope 2	Scope 1 + 2	Scope 1	Scope 2	Scope 1 + 2	Scope 1	Scope 2	Scope 1 + 2
Chikhali	1,558	21,313	22,871	6,613	41,065	47,678	11,929	63,434	75,363	16,958	73,600	90,558

GHG Emission monitoring in line with SBTi Commitment

FY24 GHG Ask Breakup (Base Scenario)





- Energy Data
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Green Supply Chain Management Practice of TMPVL

Sr. No.	Projects Implemented	Investme nt (Rs In Cr)	Benefits (Rs. 10.09 Cr)
1	Reduction of Ocean transit time & Port turnaround time for JLR imported shipments resulted in inventory carrying cost	Nil	5.5
2	Altroz pallet cost saving due to in house ICA family pallets modification	0.5	1.25
3	Transportation cost saving through trolley modification from J to K Block	0.5	0.51
4	Packaging improvement in Nexon BIW parts	Nil	0.27
5	Harrier engine Freight cost optimization from RJV to Pune	Nil	0.23
6	Freight cost optimization for Harrier projects	Nil	0.8
7	Export shipment cost optimization	Nil	0.43
8	Employee transport optimization	Nil	1.0
9	Cost optimization for material transportation from CCD (Console Centre Delhi)	Nil	0.1
11	Plastic waste reduction initiatives (8 Ton reduction / year), Reuse of Plastic (600 Kg / year)	Nil	Plastic weight reduction of 8030 Kg/ Year. 2. Reuse of 594 Kg / year of plastic

TATA MOTORS TATA **Environmental Procurement Policy** Tata Motors shall adopt a holistic approach to the procurement process by ... Expanding awareness of Tata Motors' Environmental Policy, and 'Code of Conduct' amongst Vendors, Contractors and Service Providers through various means: Evaluating 'environmental performance' of Vendors. Contractors and Service Providers along with quality and cost and giving priority to 'green' Vendors/Contractors and Service Providers and green Products; Involving Vendors, Contractors and Service Providers to Improve their environmental performance by establishing an Environment Management System: Educating Vendors, Contractors and Service Providers to improve their manufacturing process to reduce their carbon footprint and use of hazardous chemicals: Encouraging Vendors, Contractors and Service Providers to minimize logistics and packaging material, and maximize reuse and recycling of packaging material and use of recycled materials. March 18, 2016 Guenter Butschek Chief Executive Officer and Managing Director

TATA MOTORS

Connecting Aspirations

Initiatives towards Green Supply Chain

- Company Profile
- Energy Data
- Benchmarking
- ENCON Project in past 3 years
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- □ Waste Utilization Management
- GHG Inventorisation
- Green Supply Chain Management
- **D** Team Work, Employee Involvement and Monitoring
 - Learning from CII Energy Award Program

Teamwork, Employee Involvement & Monitoring of TMPVL



Shop wise and component wise teams created to drive VCC reduction

Daily Energy Monitoring System

TATA MOTORS Connecting Aspirations



Electrical Energy Monitoring System established on Green and Black Energy Consumption

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People Involvement



Plant Level Winner



Annual Innopex Award



QCFI Pune Chapter- Gold Award



Excellence Award at National Level QCFI Competition



Appreciation by MD



Capability Building through Fundamental Skill Training

Driving Sustainable Culture through People Involvement



FY22: Accolades

- PV Pune bagged highest ever external awards in FY 22 (Total 33 Awards)
- CII National Award 'Excellent Energy Efficient Unit' award for making significant progress in energy efficiency in the 22nd edition of the CII National Award for Excellence in Energy Management 2021
- National Awards for Excellence in Manufacturing 2021 Best In Class Award in Excellence in Productivity and Green Manufacturing in 7th edition of 'National Awards for Excellence in Manufacturing 2021' organized by World Manufacturing Congress & Awards, India Chapter
- NCQC 2021 10 Awards (2 Par Excellence and 8 Excellence) awards @ National Convention on Quality Concepts (NCQC) competition
- CCQC, QCFI Quality Circle 10 Gold and 5 Silver Awards in QCFI's Pune Chapter Quality Circle competition
- CII Poka Yoke Competition Won award in 3rd Edition of CII WR Poka Yoke Competition 2021
- IIIE Productivity Case Study Contest Kaizen Teams (EV, X1 BIW & X4 BIW) bagged 3 Awards @ Productivity Case Study Contest organized by Indian Institution of Industrial Engineering (IIIE) Pune
- CII National Maintenance Circle Compétition Paint Shop TPM Team bagged Runner Up Award for the Best Case on Breakdown time reduction.



PV Pune exceled at CII, QCFI, NCQC, IIIE and World Manufacturing Congress Awards. Bagged 33 awards so far

Policies



TMPVL Leadership has committed to integrate environmental, social and ethical principles in its business and innovate sustainable mobility solutions with passion to enhance quality of life of communities.

- LI Company Profile
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□ Learning from CII Energy Award Program

Learning from CII Energy Award 2021 or other award program in

Connecting Aspirations





Learning from CII incorporated in ENCON Journey


Q & A Any Questions ?

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Thank You